

# PRACTICE CREATING AN OPENING STATEMENT

*You must finish reading the Fierce Book Summary before the workshop, in addition we would like you to prepare an opening statement and bring this with you to the workshop. This should be real and about a conversation that you know you need to have. Reminder guidance below.*

1. Name the issue.
2. Select a specific example that illustrates the behaviour or situation that requires change.
3. Describe your emotions about the issue.
4. Clarify what's at stake.
5. Identify your contribution to this issue.
6. Indicate your wish to resolve the issue.